

## **Danielle Schneider** *Client Relationship Manager*

As a Client Relationship Manager (CRM) at ClearRock, Danielle Schneider partners with the account management and operations teams to manage the daily needs of clients, build strong relationships, and offer creative solutions and a positive attitude with the goal of optimizing the experience of those with whom she works – both internally and externally.

Danielle brings expertise in the PI software and related consulting, account management, project management, and client success to her work as a CRM at ClearRock. Her ability to manage and prioritize multiple projects and accounts and foster authentic relationships are strengths that she leans into daily. She feels fortunate to have discovered her passion for helping people early in her career. Known for her warm demeanor, she seeks to understand the unique experiences/needs of each person and offer solutions to help create positive outcomes.

Prior to joining ClearRock, Danielle held roles as Manager of Corporate Communications for an insurance company, Account Executive for a language and technology solutions provider, and Director of Client Success for a Pennsylvania-based PI Certified Partner. In these roles, she gained valuable experience in The Predictive Index software, training and consulting, human resources and employee engagement, and client success.

Danielle received a B.A. in Psychology with a Minor in Marketing from the University of Dayton, and she holds the following PI certifications: Design Product Certified, Diagnose Product Certified, PI Certified Talent Optimization Consultant.

Danielle has done volunteer work with Produce to the People and other food banks in Pittsburgh, as well as various educational programs for children with Down Syndrome, ASD, and other special needs, and those experiencing poverty. She currently resides in Miami, FL, where she enjoys going to the beach, checking out local hot yoga studios, and exploring new restaurants.

